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The pen is mightier than the sword. Which is good, because you probably don't want to threaten prospects into buying at sword-point.

As the primary "weapons" to convert prospects into customers, words are incredibly important to salespeople. How sales reps deliver their messages and converse with contacts can have a dramatic effect on the outcome of a conversation.

The Ultimate List of Words That Sell - HubSpot

Here are 64 words that help you turn ordinary copy into more powerful, and more effective copy (that sells stuff). Words to use in all your copywriting. 1. You. Using the word you

makes your reader the focus on your message. Using more instances of 'you' than words like 'we', 'our' and 'us'.

Words that sell: 64 power words you need to know and use

to offer for sale to the public. used to sell groceries in a small neighborhood market. Synonyms for sell. deal (in), market, merchandise. (also merchandize), put up, retail,

Sell Synonyms, Sell Antonyms | Merriam-Webster Thesaurus

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Amazon.com: Words that Sell: More than 6000 Entries to ...

Words have power; we all know that. But do you know which marketing words encourage subscribers to act, customers to buy, or donors to give? We read through dozens upon dozens of emails and compiled a list of "sales-boosting" marketing words and a list of "sales-deflating" terms. Keep these lists handy the next time you craft an email or social post.

Words That Sell: 20 Powerful Advertising

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A companion to the bestselling Words that Sell, the next definitive advertising word-and-phase book More Words That Sell is packed with 3,500 high-powered, idea-generating words, phrases, and slogans, arranged by category and purpose (example categories include Power Words, Sounds, Technology, Youth Market, and dozens more).

More Words That Sell book by Richard Bayan

And only 23% said they'd be willing to wait 8 days or more. What's more, the same report found that to 60% of buyers, estimated or guaranteed delivery time is an important factor to making a

buying decision.
(image source) And so,
using words like
"Instantly" that
promise an instant
gratification can be the
push that's needed to
make the sale.

6 Powerful Words for Sales Pitches | Cirrus Insight

Words starting with
SELL: Find the
complete word list
here. Discover all
words formed with
SELL and many more
words sell, sellable,
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Words that start with SELL - Full List - More Words

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words that are lesser-
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100 of the most powerful marketing words. — Honey Copy

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More Words That Sell by Richard Bayan (2003, Trade

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