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# Sam Walton Made In America

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### Sam Walton

#### **Made In America** *Bantam*

Meet a genuine American folk hero cut from the homespun cloth of America's heartland: Sam Walton, who parlayed a single dime store in a hardscrabble cotton town into Wal-Mart, the largest retailer in the world. The undisputed merchant king of the late twentieth century, Sam never lost the common

touch. Here, finally, inimitable words. Genuinely modest, but always sure of his ambitions and achievements. Sam shares his thinking in a candid, straight-from-the-shoulder style. In a story rich with anecdotes and the "rules of the road" of both Main Street and Wall Street, Sam Walton chronicles the inspiration, heart, and optimism that propelled him to lasso the American Dream.

## **Sam Walton, Made in America**

### **My Story** *Bantam*

In an account of his rise to the top of the American retail business, the reminiscences of the billionaire retailer are combined with interviews with Walton's family and friends

## **Sam Walton, Made in America**

### **Mi Historia**

### **Made in America: Mi Historia**

#### *Vintage Espanol*

"Es una historia sobre el espíritu empresarial, el riesgo, y el trabajo duro, y sobre saber a dónde quieres ir y estar dispuesto a hacer lo que sea necesario para llegar allí. Es una historia sobre creer en tu idea, incluso cuando tal vez otras personas no creen en ella, y sobre apoyarte en tus mejores fortalezas". - Sam Walton Conozca a un genuino héroe popular americano proveniente del mero centro del corazón de los Estados Unidos: Sam Walton, un hombre que convirtió una única tienda de pueblo en

Walmart, el negocio minorista más grande del mundo. Rey mercantil indiscutible de finales del siglo XX, Walton nunca perdió el toque de hombre común. Genuinamente modesto, pero siempre seguro de sus ambiciones y sus logros, Walton comparte su extraordinaria biografía con un estilo sincero y directo, y en sus propias palabras inimitables recuenta la historia de la inspiración, el corazón y el optimismo que lo impulsaron a alcanzar el sueño americano.

### **Sam Walton**

#### **Made in America** *Doubleday*

A biography of Samuel M. Walton, whose ingenuity and persistence contributed to his becoming one of the wealthiest men

in America.

### **Sam Walton**

#### **Made in America by Sam Walton: Summary & Analysis**

This book is a summary of the full version book "Made in America" by Sam Walton. This quick read version will be great for when you are perhaps traveling and you do not want something that is too long to read. This book will give you a short version of how Sam Walton the head of the Wal-Mart empire started out in the business of retail and what he did to become so successful at it. Why Should I download this book? You should consider downloading this book if you are someone that is looking to get into or are already in the retail business. In

this book you will read about some of the things that Sam Walton did in order to be successful in retail. You may just be interested in learning a bit about the history of Wal-Mart and where it originated from. This is A Preview Of What You'll Learn... increase profit by lowering your prices how to develop a franchise how to work as a team player keeping associates motivated ways to keep sales increasing and running at a profit Would You Like To Know More?Download your copy today!Available on PC, Mac, smart phone, tablet or Kindle device. (c) 2015 All Rights Reserved

## **Sam Walton**

### **The Inside Story of America's**

## **Richest Man Signet**

Presents the rags-to-riches tale of billionaire Sam Walton, founder of the discount chain Wal-Mart and America's richest man, as a study in old-fashioned values such as honesty and hard work

## **Tap Dancing to Work**

## **Warren Buffett on Practically Everything, 1966-2013 Penguin**

Warren Buffett built Berkshire Hathaway into something remarkable— and Fortune journalist Carol Loomis had a front-row seat for it all. When Carol Loomis first mentioned a little-known Omaha hedge fund manager in a 1966 Fortune article, she didn't dream that Warren Buffett would one day be considered the world's greatest

investor—nor that she and Buffett would quickly become close personal friends. As Buffett's fortune and reputation grew over time, Loomis used her unique insight into Buffett's thinking to chronicle his work for Fortune, writing and proposing scores of stories that tracked his many accomplishments—and also his occasional mistakes. Now Loomis has collected and updated the best Buffett articles Fortune published between 1966 and 2012, including thirteen cover stories and a dozen pieces authored by Buffett himself. Loomis has provided commentary about each major article that supplies context and her own informed point of view. Readers will gain fresh insights into Buffett's investment strategies and his thinking on management, philanthropy, public

policy, and even parenting. Some of the highlights include: The 1966 A. W. Jones story in which Fortune first mentioned Buffett. The first piece Buffett wrote for the magazine, 1977's "How Inflation Swindles the Equity Investor." Andrew Tobias's 1983 article "Letters from Chairman Buffett," the first review of his Berkshire Hathaway shareholder letters. Buffett's stunningly prescient 2003 piece about derivatives, "Avoiding a Mega-Catastrophe." His unconventional thoughts on inheritance and philanthropy, including his intention to leave his kids "enough money so they would feel they could do anything, but not so much that they could do nothing." Bill Gates's 1996 article describing his early impressions of Buffett as they struck up their close friendship. Scores

of Buffett books have been written, but none can claim this work's combination of trust between two friends, the writer's deep understanding of Buffett's world, and a very long-term perspective.

### **In Sam We Trust**

#### **The Untold Story of Sam Walton and how Wal-Mart is Devouring the World** *Kogan Page Publishers*

Wal-Mart's mighty presence is no longer restricted to America. To the alarm of the UK retail sector, June 1999 saw Wal-Mart devour Asda. And given Wal-Mart's track record in the rest of the world, such alarm is well-founded. For instance, within seven years of Wal-Mart invading Canada and Mexico it became the largest retailer in both countries. It took

less than two years for it to become the fourth largest retailer in Germany, while France and several Scandinavian countries now look destined for Wal-Mart's shopping basket. In *Sam We Trust* offers an exhaustive in-depth investigation into this powerful retailing empire. Bob Ortega, *The Wall Street Journal's* authority on Wal-Mart, goes beyond the headlines and Sam Walton's carefully crafted public image to reveal the ruthless penny-pinching manipulator behind the visionary genius. He also provides an illuminating history of retailing that includes case studies of such important Wal-Mart competitors as Sears, J.C. Penny, Price Clubs and, of course, Kmart. In *Sam We Trust* describes in detail not only how Wal-Mart became what it is, but also how it works

today. In this new edition, Bob Ortega brings us up to date with Wal-Mart's worldwide shopping spree and gives us a unique peep behind the doors of the Asda deal and its likely impact on British retailing, shoppers and communities. In *Sam We Trust* provides a fascinating context for current developments: Ortega's incisive analysis of Sam Walton's controversial rise to power and the creation of the world's most successful retail business makes for a shocking yet compelling read.

### **The Myth of the Strong Leader**

#### **Political Leadership in the Modern Age** *Basic Books*

From one of the world's preeminent political historians, a magisterial study of

political leadership around the world from the advent of parliamentary democracy to the age of Obama. All too frequently, leadership is reduced to a simple dichotomy: the strong versus the weak. Yet, there are myriad ways to exercise effective political leadership--as well as different ways to fail. We blame our leaders for economic downfalls and praise them for vital social reforms, but rarely do we question what makes some leaders successful while others falter. In this magisterial and wide-ranging survey of political leadership over the past hundred years, renowned Oxford politics professor Archie Brown challenges the widespread belief that strong leaders--meaning those who dominate their colleagues and the policy-making process--are the most successful and

admirable. In reality, only a minority of political leaders will truly make a lasting difference. Though we tend to dismiss more collegial styles of leadership as weak, it is often the most cooperative leaders who have the greatest impact. Drawing on extensive research and decades of political analysis and experience, Brown illuminates the achievements, failures and foibles of a broad array of twentieth century politicians. Whether speaking of redefining leaders like Franklin Delano Roosevelt, Lyndon Johnson, and Margaret Thatcher, who expanded the limits of what was politically possible during their time in power, or the even rarer transformational leaders who played a decisive role in bringing about systemic change--Charles de Gaulle,

Mikhail Gorbachev and Nelson Mandela, among them--Brown challenges our commonly held beliefs about political efficacy and strength. Overturning many of our assumptions about the twentieth century's most important figures, Brown's conclusions are both original and enlightening. *The Myth of the Strong Leader* compels us to reassess the leaders who have shaped our world - and to reconsider how we should choose and evaluate those who will lead us into the future.

## **The Outsiders**

### **Eight Unconventional CEOs and Their Radically Rational Blueprint for Success** *Harvard Business Press*

It's time to redefine the CEO success

story. Meet eight iconoclastic leaders who helmed firms where returns on average outperformed the S&P 500 by more than 20 times.

### **J.K. Lasser's Your Income Tax 2022**

#### **For Preparing Your 2021 Tax Return**

*John Wiley & Sons*

Prepare your 2021 taxes with ease! J.K. Lasser's Your Income Tax 2022: For Preparing Your 2021 Tax Return is a bestselling tax reference that has been trusted by taxpayers for over eighty years. Updated to reflect the changes to the 2021 tax code, this authoritative text offers step-by-step instructions that guide you through the worksheets and forms you need to file your taxes according to the best tax strategy for

your financial situation. Approachable yet comprehensive, this highly regarded resource offers tax-saving advice on maximizing deductions and sheltering income and provides hundreds of examples of how up to date tax laws apply to individual taxpayers. Additionally, special features inserted throughout the text highlight important concepts, such as new tax laws, IRS rulings, court decisions, filing pointers, and planning strategies. It will include important information that the American Rescue Plan Act (ARPA) and the Consolidated Appropriations Act, 2021 (CAA) have on tax filings.

#### **The Story of Wal-Mart** *Creative Educ*

"A look at the origins, leaders, growth, and operations of Wal-Mart, the discount

retailing company whose first store opened in 1962 and which today is one of the largest corporations in the world"-- Provided by pulisher.

## **Wal-Mart**

### **A History of Sam Walton's Retail Phenomenon** *Macmillan Reference USA*

Traces the history of the Wal-Mart discount store chain, and analyzes the reasons for its success

## **Sam Walton**

### **His Life and His Philosophy** *J.D. Rockefeller*

Sam Walton is best known for founding the retail chains of Walmart and Sam's Club. Founded in 1962, Walmart

continued to expand internationally for the next 30 years and by the year 2010, it had become the largest company in the world. Walton had already stepped down as the CEO of Walmart in 1988 when he was 70 years old. However, he continued to be involved in the affairs of the company until the day he died on the 5th of April, 1992 at the age of 74 due to cancer. Even though Sam Walton died more than 15 years ago, his life, his story, and his teachings about how to succeed in the business world continue to inspire many start-up entrepreneurs. He made Walmart one of the biggest retail chains around the world and, even after his death, it continues to be at the top. This book is an attempt to look at his life and his philosophy about succeeding as an entrepreneur in the

retail business.

## I, Steve

### **Steve Jobs In His Own Words** *Agate Publishing*

The New York Times bestselling collection that “offers Jobs’s views on life, death, technology and design, among other topics” (The Washington Post). Drawn from more than three decades of media coverage—print, electronic, and online—this book serves up the best, most thought-provoking insights ever spoken by Steve Jobs: more than two-hundred quotations that are essential reading for everyone who seeks innovative solutions and inspirations applicable to their business, regardless of size. Jobs, the longtime

CEO of Apple, Inc., which he co-founded in 1976, stepped down from that role in August 2011, bringing an end to one of the greatest, most transformative business careers in history. Over the years, Jobs has given countless interviews to the media, explaining what he calls “the vision thing”—his unmatched ability to envision, and successfully bring to the marketplace, consumer products that people find simply irresistible. Jobs has made an indelible mark in multiple industries, and played an enormous role in creating others. Consider how Jobs and Apple shaped the following fields: personal computers (laptop and desktop), apps (for multiple electronic devices), computer animation (Pixar), music (iTunes), telecommunications (iPhone),

personal digital devices (iPod), books (iBook), and, most recently, tablets (iPad). Jobs is the great business visionary of our era. "A new book revealing many of Steve Jobs' most illuminating quotes." —CNET "Steve Jobs, whose resume twice cites 'the vision thing,' has given us some truly memorable quotes." —FoxNews.com "A 160-page collection of quotes from the most iconic product pitchman since P.T. Barnum." —The New York Observer BetaBeat blog

### **Sam Walton, Made in America**

One of the most remarkable Americans of the twentieth century.

### **Sam Walton, Made in America**

## **Mi Historia**

### **The Everything Store**

#### **Jeff Bezos and the Age of Amazon** *Little, Brown*

The authoritative account of the rise of Amazon and its intensely driven founder, Jeff Bezos, praised by the Seattle Times as "the definitive account of how a tech icon came to life." Amazon.com started off delivering books through the mail. But its visionary founder, Jeff Bezos, wasn't content with being a bookseller. He wanted Amazon to become the everything store, offering limitless selection and seductive convenience at disruptively low prices. To do so, he developed a corporate culture of relentless ambition and secrecy that's

never been cracked. Until now. Brad Stone enjoyed unprecedented access to current and former Amazon employees and Bezos family members, giving readers the first in-depth, fly-on-the-wall account of life at Amazon. Compared to tech's other elite innovators -- Jobs, Gates, Zuckerberg -- Bezos is a private man. But he stands out for his restless pursuit of new markets, leading Amazon into risky new ventures like the Kindle and cloud computing, and transforming retail in the same way Henry Ford revolutionized manufacturing. The Everything Store is the revealing, definitive biography of the company that placed one of the first and largest bets on the Internet and forever changed the way we shop and read.

## Summary of Sam Walton

### **(Made in America) by Sam Walton - Summary and Analysis** *Createspace Independent Publishing Platform*

This book is a summary of the full version book "Made in America" by Sam Walton. This quick read version will be great for when you are perhaps traveling and you do not want something that is too long to read. This book will give you a short version of how Sam Walton the head of the Wal-Mart empire started out in the business of retail and what he did to become so successful at it. Why Should I download this book? You should consider downloading this book if you are someone that is looking to get into or are already in the retail business. In this book you will read about some of

the things that Sam Walton did in order to be successful in retail. You may just be interested in learning a bit about the history of Wal-Mart and where it originated from. This is A Preview Of What You'll Learn... increase profit by lowering your prices how to develop a franchise how to work as a team player keeping associates motivated ways to keep sales increasing and running at a profit Would You Like To Know More? Download your copy today! Available on PC, Mac, smart phone, tablet or Kindle device. (c) 2015 All Rights Reserved

## **The 10 Rules of Sam Walton**

**Success Secrets for Remarkable Results** *John Wiley & Sons*

Praise for The 10 Rules Of Sam Walton "The 10 Rules of Sam Walton is one of those books that should be read and regularly reread by . . . everyone—business-people, students, teachers, parents, and children. It transcends the limits of a traditional book about lessons in business and makes it a book about life and about successful living!" —J. K. Knapp III, former Wal-Mart store manager, current manufacturer and supplier to Wal-Mart As founder of Wal-Mart and its many successful divisions, Sam Walton reinvented the retailing industry through his singularity of focus, high expectations, and never-say-die attitude. During his successful career, Sam Walton developed a list of what he considered the most important rules for entrepreneurial success. As far as he

was concerned, there were ten key result areas that he considered pivotal to his own success. Now, in *The 10 Rules of Sam Walton*, author and former Wal-Mart employee Michael Bergdahl reveals these rules-and the stories behind them-to help you achieve success in both your professional and personal lives. Straightforward and to the point, this book offers valuable lessons that Walton himself followed, and taught, throughout his lifetime-from Rule #1: "Be passionately committed to achieving success" to Rule # 10: "Be different and challenge the status quo." Whether you're an entrepreneur or an hourly paid employee, *The 10 Rules of Sam Walton* will provide you with a blueprint for success that has proven itself time and again.

## **What I Learned From Sam Walton**

### **How to Compete and Thrive in a Wal-Mart World** *John Wiley & Sons*

Praise for *WHAT I LEARNED FROM SAM WALTON* "Michael Bergdahl's book presents unique insights into the staggering international success of Wal-Mart. Throughout the pages of this book, you can almost hear Sam Walton himself coaching and inspiring his legion of employees to greatness." -Tracy Mullin, President and CEO, National Retail Federation "Retailers, non-retailers, manufacturers, and suppliers will enjoy Bergdahl's insights into Wal-Mart's service culture and its leadership icon, Sam Walton." -Roger J. Dow, SVP Global and Field Sales, Marriott International, Inc. "Mike Bergdahl, in his book, *What I*

Learned from Sam Walton: How to Compete and Thrive in a Wal-Mart World, has provided a complete digest and compilation of the various objectives, tactics, policies, procedures, mindsets, and culture used by the world's largest retailer. This book offers any business person the opportunity to assess and evaluate the effort, drive, and commitment, one must have to effectively and profitably compete at retail today against a formidable and predatory competitor. The insights, strategies, and steps presented are a career of observations in successful marketing, business efficiency, human resource management, and customer focus. All retailers today, face the challenge of becoming and maintaining relevant to the consumer today. This

book offers clear and concise suggestions on what has been done by Wal-Mart and what could, and may be done by all other retailers seeking to become alternative shopping experiences for the consumer." -J.H. Campbell Jr., President/CEO, Associated Grocers, Inc., Baton Rouge, Louisiana past chairman of the Board of Directors, National Grocers Association Bergdahl outlines his competitive strategy with the acronym P.O.C.K.E.T.S. P - Price: Don't try to compete on price; differentiate your product selection. O - Operations: Break the retail "ready, shoot, aim" tactical orientation by developing an actual strategy to compete. C - Culture: Build a can-do culture with a strong sense of urgency. Communicate your values and beliefs

over and over again to your employees. K - Key Item Promotion/Product: Determine who you are and uniformly communicate your brand message to your entire team. E - Expenses: Become obsessed about controlling costs. T - Talent: Recruit constantly and hire people who have both experience and high potential. S - Service: Never take your customer for granted. Empower your employees to make decisions involving customer concerns.

### **Summary: Sam Walton: Made In America**

### **Review and Analysis of Walton and Huey's Book *Primento***

The must-read summary of Sam Walton and Richard Huey's book: "Sam Walton:

Made in America: The Story of America's Richest Man". This complete summary of the ideas from Sam Walton and Richard Huey's book "Sam Walton: Made in America" tells the story of Walton and how he rose to becoming so financially successful. In their book, the authors reveal the tale of a small-town millionaire who revolutionised retail distribution, with Wal-Mart becoming the world's largest retail chain by sales turnover and constantly expanding. This was made possible thanks not only to Walton's dedication to entrepreneurship, hard work, vision, dedication, but also because he wasn't afraid of risk. This summary offers a fascinating insight into the man behind one of the greatest success stories in American history. Added-value of this summary: • Save

time • Understand key concepts • Expand your knowledge To learn more, read "Sam Walton: Made in America" and discover more about the man behind Wal-Mart.

## Four Seasons

### **The Story of a Business Philosophy** *Penguin*

A founder of the Four Seasons hotels shares the philosophy and values that he credits with his brand's success, recounting his rise from a disadvantaged child of immigrant parents while describing his commitment to superior design, quality amenities, and excellent service.

## Sam Walton

### **Inspirational Story (Walmart) and Tips for Success** *J.D. Rockefeller*

The world's largest retailer, Wal-Mart, has moved into Europe, with UK as its next target after Germany. Wal-Mart operates about 3,601 stores, employs more than 910,000 people globally, and last year's sales amounted to \$137.6 billion (£85.7 billion). This figure no doubt makes the owners of many corner shops and small retail chains shudder. About 90 million customers are being served on a weekly basis with outlets in the United States, Puerto Rico, Canada, Germany, China, Argentina, Mexico, Brazil, and South Korea. Wal-Mart has undoubtedly been the leader of all other discount chains. Its enormous US stores, which are twice the size of the biggest European hypermarket, sell everything

from clothing to food to hardware to sporting goods.

### **Sam Walton: Founder of the Walmart Empire** *ABDO*

This biography examines the remarkable life of Sam Walton using easy-to-read, compelling text. Through striking black-and-white images and rich color photographs, readers will learn about Walton's family background, childhood, education, and entrepreneurial work as the founder of Walmart and Sam's Club. Informative sidebars enhance and support the text. Features include a table of contents, timeline, facts page, glossary, bibliography, and an index. Aligned to Common Core Standards and correlated to state standards. Essential Library is an imprint of ABDO Publishing

Company.

### **Mr. Sam**

### **How Sam Walton Built Wal-Mart and Became America's Richest Man**

### **The Record of Global Economic Development** *Edward Elgar Publishing*

The Record of Global Economic Development analyses the long-term and current economic forces which promote or impede globalisation, drawing on the experience of economic history to help interpret major trends in modern economies.

### **Young Sam Walton**

### **An American Boy**

The road to greatness must have appeared long and uncertain to young Sam Walton, born in rural Oklahoma. In fact, no one likely imagined that Sam would build the largest revenue company in the world, with over 2 million employees. As a boy, Sam was hardworking and enterprising. But, most importantly, Sam had a genuine concern for others. He worked part-time jobs to help his family during tough financial times. He even saved the life of his boyhood friend who was drowning in the Salt River.

## **The Voice of Reason**

### **Essays in Objectivist Thought**

*Penguin*

Between 1961, when she gave her first

talk at the Ford Hall Forum in Boston, and 1981, when she gave the last talk of her life in New Orleans, Ayn Rand spoke and wrote about topics as varied as education, medicine, Vietnam, and the death of Marilyn Monroe. In *The Voice of Reason*, these pieces, written in the last decades of Rand's life, are gathered in book form for the first time. With them are five essays by Leonard Peikoff, Rand's longtime associate and literary executor. The work concludes with Peikoff's epilogue, "My Thirty Years With Ayn Rand: An Intellectual Memoir," which answers the question "What was Ayn Rand really like?" Important reading for all thinking individuals, Rand's later writings reflect a life lived on principle, a probing mind, and a passionate intensity. This collection communicates

not only Rand's singular worldview, but also the penetrating cultural and political analysis to which it gives rise.

**I Love to Draw Cartoons!** *Sterling Publishing Company, Inc.*

Provides step-by-step instructions for drawing cartoon characters and creatures, including superheroes, jungle animals, desert critters, monsters, and dinosaurs.

**Who Was Sam Walton?** *Penguin Workshop*

A biography of Wal-Mart founder, Sam Walton.

**Grinding It Out**

**The Making of McDonald's** *Macmillan*

"He either enchants or antagonizes everyone he meets. But even his enemies agree there are three things Ray Kroc does damned well: sell hamburgers, make money, and tell stories." --from *Grinding It Out*

Few entrepreneurs can claim to have radically changed the way we live, and Ray Kroc is one of them. His revolutions in food-service automation, franchising, shared national training, and advertising have earned him a place beside the men and women who have founded not only businesses, but entire empires. But even more interesting than Ray Kroc the business man is Ray Kroc the man. Not your typical self-made tycoon, Kroc was fifty-two years old when he opened his first franchise. In *Grinding It Out*, you'll meet the man behind McDonald's, one of

the largest fast-food corporations in the world with over 32,000 stores around the globe. Irrepressible enthusiast, intuitive people person, and born storyteller, Kroc will fascinate and inspire you on every page.

### **Leading with Purpose**

**The New Corporate Realities** *Stanford University Press*

An exploration of corporate purpose - a company's expressed overriding reason for existing - and its effect upon strategy, executive leadership, employees, and ultimately, on competitive performance. It argues that the path to financial success lies in a customer-focused corporate purpose.

### **Intelligent Fanatics**

**Standing on the Shoulders of Giants**

*Intelligent Fanatics Publication*

We help you accumulate and internalize the experiences of nine, relatively unknown, intelligent fanatic giants. We also contrast their leadership styles against less successful companies during the time period. The intelligent fanatic blueprint holds true across every time period, continent, and industry.

### **To Serve God and Wal-Mart**

**The Making of Christian Free Enterprise** *Harvard University Press*

In the decades after World War II, evangelical Christianity nourished America's devotion to free markets, free

trade, and free enterprise. The history of Wal-Mart uncovers a complex network that united Sun Belt entrepreneurs, evangelical employees, Christian business students, overseas missionaries, and free-market activists. Through the stories of people linked by the world's largest corporation, Bethany Moreton shows how a Christian service ethos powered capitalism at home and abroad. While industrial America was built by and for the urban North, rural Southerners comprised much of the labor, management, and consumers in the postwar service sector that raised the Sun Belt to national influence. These newcomers to the economic stage put down the plough to take up the bar-code scanner without ever passing through the assembly line. Industrial culture had

been urban, modernist, sometimes radical, often Catholic and Jewish, and self-consciously international. Post-industrial culture, in contrast, spoke of Jesus with a drawl and of unions with a sneer, sang about Momma and the flag, and preached salvation in this world and the next. This extraordinary biography of Wal-Mart's world shows how a Christian pro-business movement grew from the bottom up as well as the top down, bolstering an economic vision that sanctifies corporate globalization. The author has assigned her royalties and subsidiary earnings to Interfaith Worker Justice and its local affiliate in Athens, GA, the Economic Justice Coalition.

**Notes on Sam Walton's & et al Made in America by Instaread**

*Instaread*

## **Buy Now, Pay Later**

### **The extraordinary story of Afterpay**

*Allen & Unwin*

Millennials love it. Amateur investors made millions out of it, and its founders became billionaires. But professional investors steered clear, regarding it as over-valued. In a few short years, the Australian startup Afterpay has put a rocket under consumer finance and birthed a global industry. It pioneered the four-payments model that allows customers to bypass credit cards for online shopping and budgeting, with the cost borne by the retailer. Just five years after it was founded, Afterpay had changed the way a generation went

shopping, how brands from big banks to fashion labels win customers, and how institutions value companies. Buy Now, Pay Later recounts the dramatic behind-the-scenes story of the founding and rise of Afterpay. It reveals the network of business and personal relationships that enabled the company to finance its speedy growth and the manoeuvring that enabled it to escape regulation for years, as well as the near-death experiences and rising concern that it is getting young people hooked on debt. Drawing on years of on-the-ground reporting and interviews with key figures involved in their rollercoaster ride, this is the Afterpay story told in full for the first time. Jonathan Shapiro and James Evers report on banking and finance at The Australian Financial Review. 'A gripping

success story with a colourful Sydney cast, a story of innovation, courage, lucky breaks and above all family.' - Malcolm Turnbull, former Prime Minister of Australia 'Shapiro and Eysers tell the entertaining and illuminating story of how Afterpay emerged as a global, online-retailing power in a few short years.' - Gregory Zuckerman, The Wall Street Journal 'Well written and well worth reading.' - David Gonski AC, company director 'A fascinating read of the journey behind one of the biggest Australian entrepreneurial successes of our time!' - Jane Lu, CEO and founder,

Showpo

## **Sharing the Wealth**

### **My Story** *Simon and Schuster*

"Sharing the Wealth" is the incredible true story of how a \$40 a week baker became a multimillionaire owner of a Super Bowl NFL team and an unprecedented philanthropist.

## **Sam Walton, Made in America**

### **The Story of America's Richest Man**